TO REGISTER

Fax the form below to 713-356-0067, or mail it to NAESB, 801 Travis, Suite 1675, Houston, TX 77002.

CANCELLATION POLICY

Refunds requested in writing prior to April 8 will be subject at a $100 processing fee. No refunds will be granted after April 8.

REGISTRATION FORM

Wholesale Gas Quadrant Contracts Class

April 15-16, 2014

Name: ________________________________
E-mail: ________________________________
Company: ______________________________
Phone: ________________________________
Address: ______________________________
_____________________________________
_____________________________________
Form of Payment: Check ________ Visa ______
MasterCard ________ American Express ______
Card No.: ______________________________
Exp.:___________ Amount charged: _________
Signature: ______________________________

Registration fee: Members, $1,000; nonmembers, $2,000 Register by April 8 and save (Members, $750, nonmembers $1,500)

Continuing Legal Education (CLE) credits pending

Important class information enclosed. Register early and save!
UNDERSTANDING THE NAESB WGQ CONTRACTS

**WHEN**
April 15, 9 A.M.—5 P.M.
April 16, 8:30 A.M.—Noon

**WHERE**
NAESB Office
801 Travis, Suite 1675, Houston, TX 77002
Phone: 713-356-0060

**PURPOSE OF SEMINAR**
To provide a hands-on discussion of the WGQ NAESB Wholesale Gas Quadrant contracts, including the recent changes to each. The course focuses on understanding and administering the provisions of each of these contracts and crafting provisions that satisfy individual corporate needs.

**WHO SHOULD ATTEND**
Traders, contract administrators, accountants, lawyers, risk managers and back-office personnel.

**FORMAT**
Through the use of both formal presentations, incorporating slides and handouts, and open discussions, attendees will be presented with the latest information and uses of the NAESB contracts and be given an opportunity to discuss questions that every company faces when using NAESB contracts.

**CONTENT**

**NAESB Base Contract for the Sale and Purchase of Natural Gas**

- What are the pros and cons of using the Base Contract instead of developing a company-specific gas purchase contract?
- What changes were made to the Base Contract in the 2006 revisions and why?
- If the Base Contract is going to be used for a long term transaction, what modifications or special provisions are required?
- Should your company use the oral or written transaction procedures?
- How should transaction confirmations be handled?
- Do your back office systems require certain contractual provisions?
- Should the Base Contract be used for EFP deals?
- What performance obligation makes sense for your company—cover or spot?
- Should netting be used under the Base Contract?
- Do the 2006 changes to financial responsibility provisions of the Base Contract address your company’s internal risk management rules?

**Government Acquisition Provisions Addendum (GAPA)**

- What is the GAPA’s purpose?
- Does your company need it?
- What factors determine when it should be used with the Base Contract?

**Credit Support Addendum (CSA)**

- How often is the CSA used in transactions involving the NAESB Base Contract?
- When and why should the CSA be used?
- Does the use of the CSA affect your company’s interval risk management rules?

**Funds Transfer Agent Agreement (FTAA)**

- How can your company enter into gas transactions with women- and minority-owned businesses (WMBE) that do not meet your company’s credit requirements?
- What are the responsibilities for each of the principals under the FTAA?
- How can your company put an FTAA in place?
- Can the FTAA be used for other counterparties that do not meet your company’s internal credit requirements?

**Day Trade interruptible Contract (DTI)**

- How can the DTI minimize the risk for your company of flowing gas without a contract in place?
- How can the DTI be put in place within seconds?
- How long should the DTI stay in place?

**Trading Partner Agreement (TPA)**

- How can your company nominate gas under the Base Contract or DTI using EDI?
- How do you negotiate a TPA with an interstate pipeline?
- Which party is responsible for sending data at each stage of an EDI transaction?

**Model Operational Balancing Agreement (MOBA)**

- Why would your company want to use the MOBA?
- How can your company use the MOBA to assist in negotiating an OBA with an interstate party?
- Are interstate pipelines required to enter into an MOBA?

**Master Agreement for Purchase, Sale or Exchange of Liquid Hydrocarbons**

For information on the upcoming course at [http://www.naesb.org/materials/training.asp](http://www.naesb.org/materials/training.asp)

**NAESB Contract Efforts Under Development**

- Proposed changes to the Base Contract as a result of the Dodd-Frank Act.
- Other future Base Contract changes / addendums being considered.

**FOR MORE INFORMATION**
Phone 713-356-0060, or go to [www.naesb.org/materials/training.asp](http://www.naesb.org/materials/training.asp) to see a detailed schedule.