

Standardizing B2B Technologies

eTariff Management System



April 2009

Agenda

- Introductions
 - B. Richmond
 - D. Darnell
- Company Background
- Products & Services
 - Transaction Transporter (T²)™
 - Hosted Services
 - eTariff Management System



Systrends

Dave Darnell

CEO

Systrends

1445 E. Guadalupe Road

Suite 109

Tempe, AZ 85283

Tel: (480) 756-6777 x201

Fax: (480) 383-6591

Mobile: (602) 432-3353

Dave.Darnell@systrends.com

www.systrends.com

Bill Richmond

eTariff Project Manager

Systrends

1445 E. Guadalupe Road

Suite 109

Tempe, AZ 85283

Tel: (480) 756-6777 x202

Fax: (480) 383-6591

Mobile: (602) 214-4797

Bill.Richmond@systrends.com

www.systrends.com



Company Background

- Founded in 1986
- Specialization: B2B eCommerce (EC) Technologies
- Software Products
- Hosting Services
 - Toronto, Ontario, Canada
 - Hamilton, Ontario, Canada
 - Phoenix, Arizona, USA
 - Tempe, Arizona, USA
- Professional Services



Systrends Company Structure

Systrends USA

- USA Customers
- Project Management
- Consulting
- > USA Software Development
- > Service Bureau Arizona

Systrends International Europe, India

- International Customers
- Project Management
- Consulting
- India Software Development / Outsourcing

Systrends Canada

- Canadian Customers
- > Project Management
- > Consulting
- ➤ EBT/XML Hub Canada



Note: Systrends USA, Systrends International, Systrends Europe, Systrends India, Systrends Canada are registered tradenames

Competitive Advantage - Standards Development and Leadership

We are actively involved in many of the leading standards organizations, task forces, and working groups

- Board of Directors North American Energy Standards Board (NAESB)
- Chair
 - GISB / NAESB XML Work Group
 - The Utility Industry Group (UIG) XML Work Group
 - The UIG Technology & New Ventures
 Committee
 - The Ohio Data Exchange Work Group
 - NAESB REQ Technical Electronic Implementation Subcommittee
 - EDIINT Work Group in ANSI ASC X12C
- Active member of the ANSI X12, NAESB, OASIS, TDTWG, GS1, OEB EBT WG organizations
- ANSI X12 Rep to Healthcare Information Technology Standards Panel (HITSP)

- Co-Chair
 - NAESB EDM (GISB EDM)
 - The Pennsylvania Electronic Data Exchange Working Group (EDEWG)
 - Transaction Set Owner of the District of Columbia EDI Committee
 - IEC TC57/WG16 (Framework for Energy Market Communications)
- Founding Chair / Group Leader
 - The Texas Data Transport Working Group
 - Ontario Energy Board's (OEB) EBT/XML Standards Development Task Group
 - The Arizona EC / EDI Roundtable
- Co-Chair
 - GS1 eTG (eCom Technology Group)
- Work Group Leader
 - X12 Work Group on Cross-Industry Implementation Guide for EDIINT



Competitive Advantage -Energy Industry Expertise

- EDI & XML Experience: Spoke & Hub Solutions, Services,
 Consultation, Documentation and Training
- Standards: ANSI ASC X12, UN / EDIFACT, ebXML, IETF EDI-INT, UIG, GISB/NAESB EDM, WEDI, OEB EBT
- Protocols/Security: TCP / IP, SMTP, POP3, IMAP, HTTP, HTTPS, FTP, FTP / SSL, TELNET, Security technologies (PKI, PGP, S/MIME, & SSL), S / MIME, PGP, HTTPS / SSL, Firewalls, and VPN/Tunnels
- Energy Deregulation Market Leadership: International experience in many Markets, Industry Standards Committees & Working Groups
- Integrated Solutions Development: XMLbridge™ & Transaction Bridge™ & Transaction Transporter (72)™
 & elariff

Clientele by Industry/Region

US Energy

Allegheny Energy Services

APS Energy Services

Bangor Hydro Electric

Boston Gas (N-Star)

Brazos Electric Cooperative

Central Hudson Gas and Electric

Central Maine Power

Cinergy/Duke

Commonwealth Energy Corporation

Dynegy Inc

Electric America

Exelon

ISO-NE

New West Energy

Occidental Power Marketing

PECO Energy

Pedernales Electric Cooperative

Potomac Electric Power Company

Rayburn Country Electric Cooperative

Salt River Project

Sharyland Utilities (Hunt Power)

Texas Commercial Energy

Texas New Mexico Power/PNM

 TXU

Electronics/ Semiconductor

Honeywell,

Insight

Motorola

TRW

Western Design Center

InfoEnergy

Government/Associations

Data Interchange Standards Assoc.

Department of Defense (DOD)

ERCOT

NASA

NY PUC

Ohio PUCO

Ontario Energy Board (OEB) on

behalf of Hydro One

TRW/BDM/United States Air Force

Technology/Software

Excelergy

IPNet

Logica

SCT Utility Systems

Viasoft

Daffron

Harris

Retail

Arrow Products Inc

Café Valley Inc

Competition Friction

Dashmat Saddleman Inc

Demos LTD

Paradiso, LTD

SONY Pictures

Unelko Corp

Warner/Elektra/Atlantic

Chic Scents Inc

Canadian Energy

Brant County Power

Burlington Hydro

Chatham Kent Hydro

City of Brantford

Clinton Power Corp

Dutton Hydro Limited

EnWin Utilities

Essex Power

Festival Hydro

Gravenhurst Hydro

Hamilton Hydro

Hydro One

Innisfil Hydro

Lakeland Power

Lakefront Utilities

Middlesex Power

Newbury Power, Inc

Oshawa hydro

Richmond Hill Hydro

Planet Energy

St. Catharines Hydro

Union Gas

Vaughan Hydro

Veridian Corporation

Waterloo North Hydro

West Perth Power, Inc Whitby Hydro

Europe Energy

Electricity Supply Board of Ireland

Transaction Transporter T2™: The Multi-Market Solution

T2 INTERFACE CONTROLLER

Client CIS & Back End Systems

T2 Interface Controller Benefit:

Allows CIS to remain "insulated" from significant B2B EC Standards changes as well as provides a storage facility for all native data



Systems Interface **Electronic Business Processes**

72TM

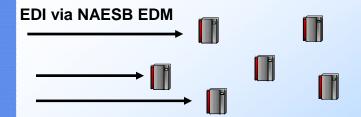
- Translation
- Schema Validation
- Tracking date/time stamping
- Archiving
- Error Detection & Notification
- Encryption/Decryption using
- Universal Communications
 Capability: HTTP, FTP, GISB, etc.
- •Native data storage and retrieval
- Data warehousing
- •Web presentment

Market A' Standards – Hub Environment

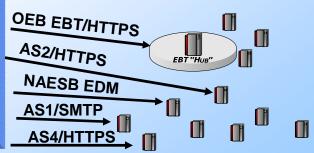
XML using
PGP/HTTPS

EBT "HuB"

'Market B' Standards - Pt-to-Pt Environment



Market C' Standards – Hybrid Environment



ECtrends™ Managed Services Overview

- EDI, XML, and eTariff transaction processing
- Affordable alternative to in-house solution investment
 - Scalable to fit any budget
 - Reduces need for in-house resources
 - Allows clients to focus on core business
- ANSI EDI/XML & NAESB compliant Transaction Processing and Transport
- Provides Client remote access to real-time Activity Monitor



Systrends



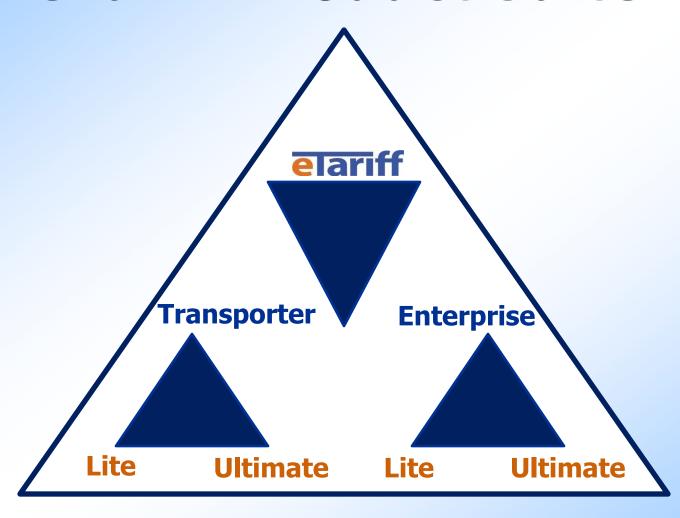
eTariff Management System

eTariff Goals

- ✓ Create FERC Order 714 compliant XML.
- ✓ Import Tariffs directly from Microsoft Word.
- Provide an easy to use tool that will administer Tariffs and process FERC transactions.
- ✓ Facilitate workflow improvements to increase productivity.
- Customized user created reports and predefined reports.
- ✓ Track pending Tariff changes and accept approved changes back into Master Tariff documents.
- Maintain a comprehensive archive of Master Tariff changes and Tariff filings.



eTariff Product Suite



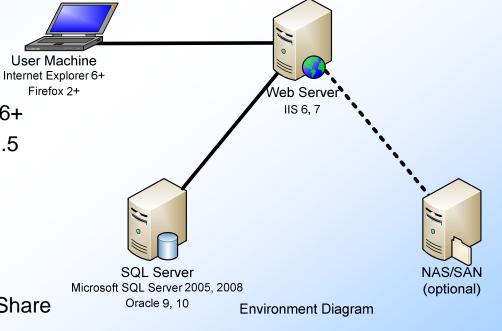
elariff Product Features Comparison	Transporter		Enterprise	
Feature Summary	Lite	Ultimate	Lite	Ultimate
Generate FERC Order #714 Compliant XML	0			•
Filing Tariff		.0	0	
Sheet Based Tariffs		•		0
Section Based Tariffs				
Master Tariff			0	•
FERC Order			0	•
Import Tariffs directly from Microsoft Word		0		0
Basic Search		0	0	
Advanced Search				0
Version Control		0		
Multiple User			0	0
Multiple Company				
Standard Dashboard				•
Configurable Dashboard				•
Active Directory Integration		•	0	
Record Locking				•





Infrastructure Required

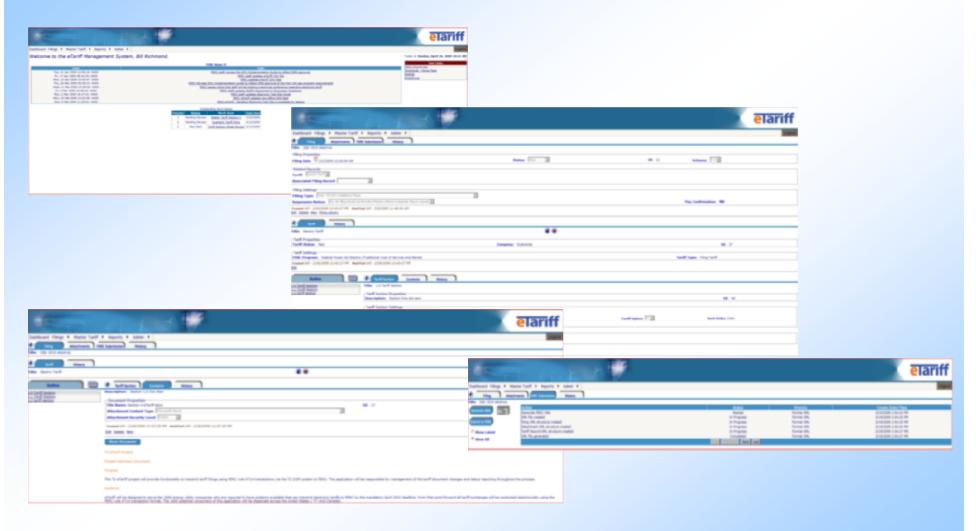
- Client
 - Internet Explorer 6+
 - Firefox 2+
- Web Server
 - Internet Information Server 6+
 - Microsoft .Net Framework 3.5
- Database
 - SQL Server 2005+
 - Oracle 9+
- File storage
 - NAS / SAN / Windows File Share



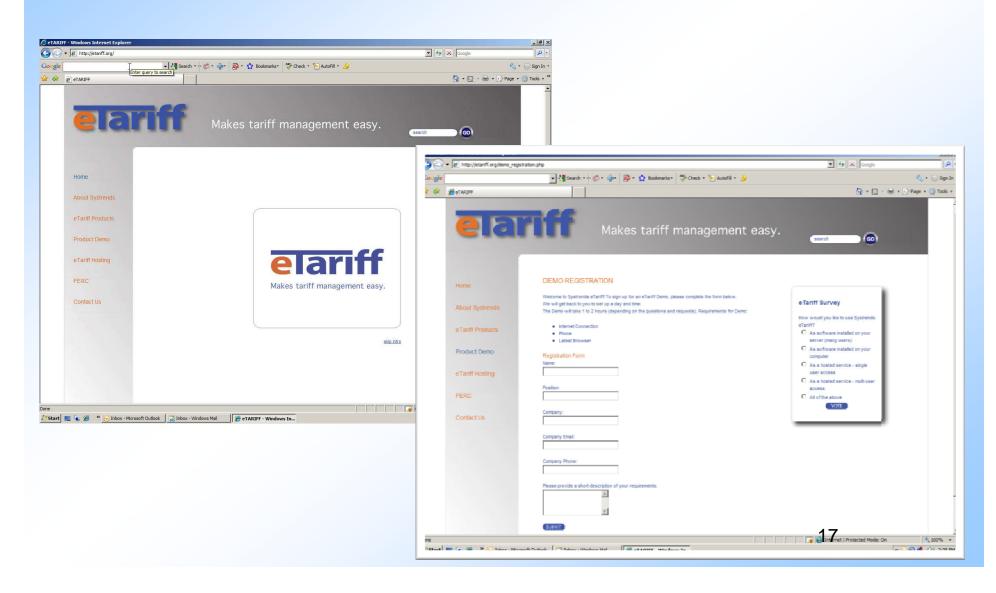




Demo



Go to www.etariff.info to sign up for demo



THANK YOU!

