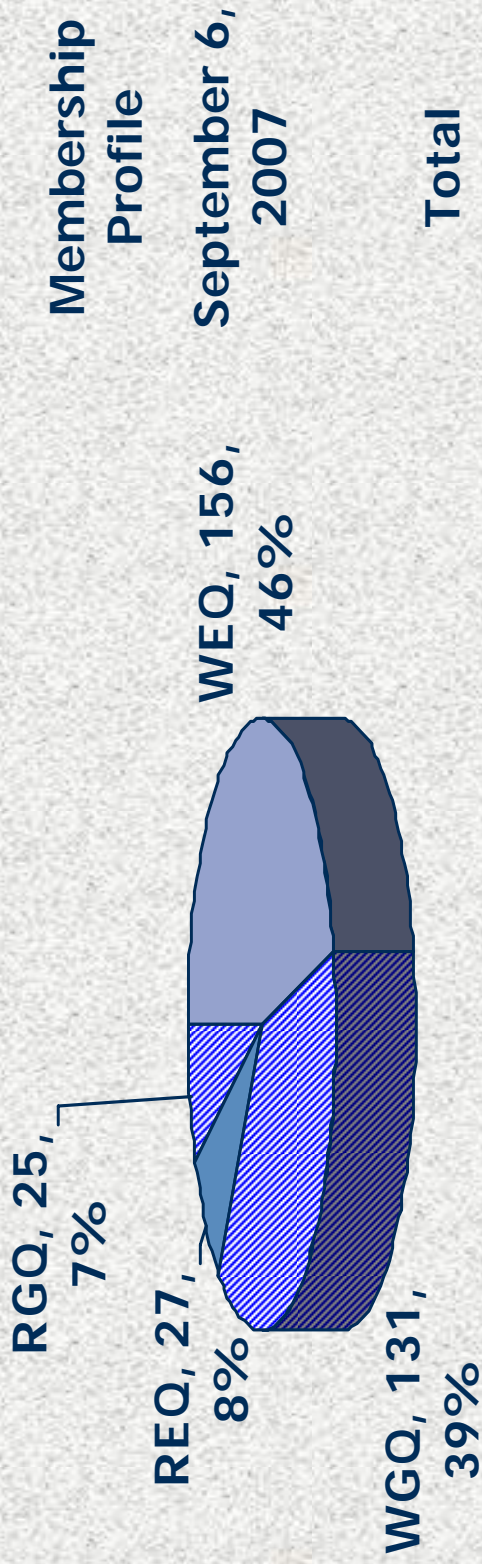


# North American Energy Standards Board Organizational Profile



Quadrant Statistics	WEO	WGO	REQ	RGO	Total
Membership YE 2006	141	124	26	25	316
Net Change	+15	+7	+1	0	+23
Membership YTD	156	131	27	25	339

**NORTH AMERICAN ENERGY STANDARDS BOARD MEMBERSHIP LIST  
AS OF SEPTEMBER 11, 2007**

<b>NAESB MEMBERSHIP REPORT - QUADRANT/SEGMENT MEMBERSHIP ANALYSIS</b>		<b>NUMBER OF MEMBERS</b>
<b>WGQ Segments</b>	<b>TOTAL</b>	<b>130</b>
	End Users	18
	Distributors	27
	Pipelines	42
	Producers	11
	Services	32
<b>REQ Segments</b>	<b>TOTAL</b>	<b>27</b>
	End Users	4
	Distributors	13
	Services	6
	Suppliers	4
<b>RGQ Segments</b>	<b>TOTAL</b>	<b>25</b>
	End Users	3
	Distributors	10
	Services	6
	Suppliers	6
<b>WEQ Segments</b>	<b>TOTAL</b>	<b>156</b>
	End Users	10
	Distributors	25
	Transmission	46
	Generation	30
	Marketers	34
	None Specified	1
	Independent Grid Operators/Planners	10

**NORTH AMERICAN ENERGY STANDARDS BOARD MEMBERSHIP LIST  
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<b>Quadrant</b>	<b>Organization</b>	<b>Segment</b>	<b>Contact</b>	<b>Sub-Segment</b>
<b>Retail Electric Quadrant:</b>				
1	Alabama Power	d	Judy W. Ray	
2	Ameren Services Company	d	Patrick Eynon	
3	Baltimore Gas & Electric Co.	d	Ruth Kiselewich	
4	Consolidated Edison Company of NY	d	Hollis Krieger	
5	Constellation NewEnergy, Inc.	d	Sara O'Neill, Peter Kelly-Detwiler, Jansen Pollock	
6	Direct Energy Business Services	su	David Booty	
7	Dominion Retail	su	William Barkas, Richard Zelenko	
8	Dominion Virginia Power	d	David F. Koogler, Mary Edwards	
9	Duke Energy Corp	d	Dan Jones	
10	EC Power International	s	Judy Bailey, J. Cade Burks, Jennifer Teel	
11	Electric Reliability Council of Texas (ERCOT)	s	Sam R. Jones, Ray Giuliani, Susan Munson	
12	Exelon Energy Delivery	d	Toni Garza	
13	Gulf Power Company	d	J. Thomas Kilgore	
14	Integrus Energy Services, Inc.	d	Dennis Derricks, Les Nishida, Ken Thiry	
15	Ista North American	s	Charles Porter	
16	MidAmerican Energy	d	James E. Wilson	
17	Mississippi Power Company	d	Dorman Davis	
18	Office of Public Advocate, State of Maine	e	Barbara Alexander	
19	Ohio Consumers Council	e	Wilson Gonzalez	
20	Oncor	d	Larry Williford, Debbie McKeever	
21	Pennsylvania Office Of Consumer Advocate	e	Tanya J. McCloskey, Sonny A. Popowsky	
22	PPL Solutions, LLC	s	James M. Minneman	
23	Public Service Electric & Gas	d	Terrence Moran	
24	Southern Company Services	s	Mark S. Jarrett	
25	Structure Group	s	Stacey Wood	
26	TXU Energy Retail	su	Felecia Lokey	
27	Wal-Mart Stores, Inc.	e	Angela Beehler	
<b>Wholesale Gas Quadrant:</b>				
1	8760	s	Jim Buccigross	
2	Alliance Pipeline LP	pl	Neil Coghlan	
3	Ameren Corporation	l	Scott Glaeser	
4	American Public Gas Association	l	Alonzo Weaver	
5	Anadarko Energy Services Company	s	John Bretz	
6	ANR Pipeline Company	s	Sandy Meyers	
7	Apache Corporation	pr	Kelley Powell	
8	Atmos Energy	pl	Steve Easley	

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<b>Quadrant</b>	<b>Organization</b>	<b>Segment</b>	<b>Contact</b>	<b>Sub-Segment</b>
9	Ballard Natural Gas, LLC	s	Susan Thibodeaux	
10	Baltimore Gas & Electric Co.	l	Phil Precht	
11	Barclays Bank PLC	s	Guy Kern-Martin	
12	BG Energy Merchants, LLC	s	Martha Braddy	
13	Boeing Co., The	e	Tina Burnett	
14	BP Energy	pr	Bill Benham, Rhonda Denton	
15	Calpine Energy Services, LP	e	Shonnie Daniel, Craig Chancellor	
16	Cargill Incorporated	s	Kathy Gerken	
17	Carolina Gas Transmission Corporation	pl	Ryan Leahy	
18	Cascade Natural Gas Corporation	l	Mark Sellers-Vaughn	
19	CenterPoint Energy Gas Resources Corp.	s	James G. Beste, Laurie A. Rutherford	
20	CenterPoint Energy Gas Transmission Company	pl	Larry Thomas	
21	CenterPoint Energy Mississippi River Transmission Corporation	pl	Robert Trost	
22	Chandeleur Pipe Line Company	pl	Janice E. Rogers	
23	Cheniere LNG Marketing, Inc.	s	Mark Stubbe, Tammy Miller	
24	Chevron Natural Gas	pr	Charles (Chuck) Cook	
25	Cimarex Energy Co.	pr	Charlotte Baker	
26	Citigroup Energy Inc.	s	Carrie Southard, Angela Davis	
27	Colorado Springs Utilities	l	Joe M. Holmes	
28	Columbia Gas Transmission	pl	Carl Levander	
29	Comprehensive Energy Services	e	Jim Templeton	
30	ConocoPhillips Gas and Power	pr	Peter Frost	
31	Consolidated Edison Company of NY	l	Scott Butler, Paul Olmsted	
32	Constellation Commodities Group Inc.	s	Lisa Simpkins	
33	Coral Energy Resources, LP	s	Eric Gillaspie	
34	Dauphin Island Gathering Partners	pl	Katie Rice	
35	DB Energy Trading	s	William Donnelly	
36	Defense Energy Support Center	e	Veronica Jones, Kevin Ahern	
37	Department of Energy	e	Christopher Freitas	
38	Dominion Exploration and Production, Inc.	pr	David Ogden, Gary Weaver, Sheri Heslington	
39	Dominion Resources	l	Craig Columbo	
40	Dominion Transmission, Inc.	pl	Gary Sypolt, Iris King	
41	DTE Energy Trading, Inc.	s	Miki Kolobara	
42	El Paso Natural Gas	pl	William Griffith	
43	El Paso Exploration & Production Company	pr	Susan Lum	
44	Enbridge Energy Company, Inc.	pl	Terry McGill	
45	EnCana Marketing (USA) Inc.	s	Keith Sappenfield	

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<b>Quadrant</b>	<b>Organization</b>	<b>Segment</b>	<b>Contact</b>	<b>Sub-Segment</b>
46	EnCana Corporation	pr	Keith Sappenfield	
47	Energy East Management Corporation	l	Marjorie Perlman	
48	Entergy Services, Inc.	e	Laura Berryman, Terry Shields	
49	Enterprise Products Partners L.P.	pl	Richard W. Porter	
50	Equitable Gas Company	l	Steve Rafferty	
51	ExxonMobil Gas Marketing	pr	Richard Smith	
52	Florida Power & Light Company	e	Dona Gussow	
53	Florida Reliability Coordinating Council	e	Ken Wiley	
54	FPL Energy Power Marketing, Inc.	e	Michael Jessop	
55	Gas Transmission Northwest Corp.	pl	Jay Story	
56	Great Lakes Gas Transmission	pl	Gene Fava	
57	Group 8760	S	Jim Buccigross	
58	Gulf South Pipeline	pl	Randy Young	
59	Hess Corporation	s	Rebecca Batchelder	
60	Houston Pipe Line Company LP	pl	Josie Castrejana	
61	H S Resources Inc.	pl	Carol Hall	
62	Imperial Irrigation District	e	William Rapp	
63	Integrus Energy Services, Inc.	l	Ronald G. Mosnik	
64	Iroquois Gas Transmission System	pl	Tom Gwilliam	
65	J.P. Morgan Ventures Energy Corp.	s	Ike Gibbs	
66	Kern River Gas Transmission Company	pl	Brenda Horton	
67	Key Span Energy	l	Dolores Chezar	
68	Laclede Gas Co.	l	Kenneth Neises	
69	Latitude Technologies	s	Leigh Spangler	
70	Lehman Brothers Commodity Services Inc.	s	David Perlman	
71	Louis Dreyfus Energy Services	s	Mary Ellen Bell, Ruby H.Melton	
72	Lower Colorado River Authority	e	Mickey Bell	
73	Macquarie Cook Energy, LLC	s	Angela Jones	
74	Marathon Oil Company	pr	Robin Perrine	
75	Mewbourne Oil Company	pr	Michael F. Shepard	
76	Mirant Energy Trading, LLC	e	Laura Trautman, John F. Hogan	
77	National Fuel Gas Distribution	l	Michael Novak	
78	National Fuel Gas Supply Corp.	pl	Joseph Kardas	
79	National Grid USA	l	Bruce Garcy	
80	Natural Gas Pipeline Co of America	pl	Paul Love	
81	New Jersey Natural Gas Company	l	Douglas C. Rudd	
82	Nexen Marketing	s	Shelley Leavitt	
83	NiSource Inc.	l	George Simmons	
84	Northern Border Pipeline Company	pl	Scott Coburn	

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<b>Quadrant</b>	<b>Organization</b>	<b>Segment</b>	<b>Contact</b>	<b>Sub-Segment</b>
85	Northern Natural Gas	pl	Mary Darveaux	
86	Northwest Natural Gas Company	l	Randolph Friedman	
87	NOVA Gas Transmission Ltd.	pl	Doug Miller	
88	ONEOK	l	Patricia Anderson	
89	ONEOK Partners GP, LLC	pl	Teri Tingler	
90	Ozark Gas Transmission, LLC	pl	David A. Harrell	
91	Pacific Gas & Electric	l	John Breen, Don Petersen	
92	Panhandle Eastern Pipe Line	pl	William Grygar, Kim Van Pelt	
93	PECO Energy Co.	l	Reed R. Horting, Amy Hamilton	
94	Pemex Gas Y Petroquimica Basica	s	Juan Enrique Gonzalez Azuara	
95	Peoples Gas Light & Coke Co.	l	Tom Zack	
96	Peoples Gas System (A division of Tampa Electric Co)	l	Wraye Grimard	
97	Platts	s	Bill Murphy	
98	Portland Natural Gas Transmission System	pl	David Haag	
99	PPL EnergyPlus, LLC	e	Anne Lovett	
100	Public Service Electric & Gas	l	David Wohlfarth	
101	Questar Pipeline Co.	pl	Scott Hansen	
102	Quorum Business Solutions Inc.	s	Mark Davis	
103	Reliance Gas Transportation Infrastructure Limited	pl	Jagjit Yadav	
104	Sabine Pipe Line LLC	pl	Jan Rogers	
105	Salt River Project Agricultural Improvement & Power District	e	Diane McVicker	
106	Sempra Energy - Southern California Gas Co.	l	Lee Stewart, Rodger Schwecke	
107	Sequent Energy Management, L.P.	s	Pat Metteauer	
108	SolArc, Inc.	s	Chuck McClure	
109	Southern California Edison Company	e	Roman Bakke	
110	Southern Company Services, Inc.	e	Alan Kilpatrick	
111	Southern Natural Gas Co.	pl	Renee Hyde, Tracey Nicholson	
112	Southern Star Central Gas Pipeline	pl	James L. Harder, Dale Sanders	
113	Southwest Gas Corporation	l	Larry Black	
114	Spectra Energy Transmission	pl	Richard Kruse	
115	SUEZ Energy Marketing NA, Inc.	e	Shirley Tidor	
116	SunGard	s	Lucia Nail	
117	Tennessee Gas Pipeline Company	pl	Sue Barry, Mark Gracey	
118	Tennessee Valley Authority	e	Valerie Crockett	
119	Texas Gas Transmission, LLC	pl	Mitch Whitehead	
120	Tiger Natural Gas	s	Tracy Phillips	
121	TransCanada Pipelines	pl	Doug Miller	

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<b>Quadrant</b>	<b>Organization</b>	<b>Segment</b>	<b>Contact</b>	<b>Sub-Segment</b>
122	Transwestern Pipeline Company, LOC	pl	Blair V. Lichtenwalter, Mary Draemer, David Mendoza	
123	UBS Energy LLC	s	Suzanne Calcagno	
124	Vector Pipeline L.P.	pl	Amy Bruhn	
125	Vega Energy Partners, Ltd.	s	Lori Leeder	
126	Virginia Power Energy Marketing, Inc.	s	Dennis R. Lane	
127	Washington Gas Light Co.	l	Adrian Chapman, Ken Yagelski	
128	Westfield Gas & Electric Light Dept.	l	Joyce Bodak	
129	Williams Gas Pipeline	pl	Dale Davis	
130	Williston Basin Interstate Pipeline	pl	Keith Tiggelaar	
<b>Wholesale Electric Quadrant:</b>				
1	ACES Power Marketing LLC	m	Roy J. True	muni
2	Alabama Electric Cooperative, Inc.	d	William Ronald Graham	muni
3	Alberta Electric System Operator	i	Diana Pommen	
4	Allegheny Energy, Inc.	t	Terri Grabiak	iou
5	Ameren Services	m	Shawn Schukar	iou
6	American Electric Power Service Corp.	m	Barbara Radous, Joseph Hartsoe, Phil Cox	iou
7	American Municipal Power - Ohio, Inc.	d	Mack Thompson, Chris Norton	muni
8	American Public Power Association	d	Allen Mosher	muni
9	American Transmission Company LLC	t	Julie Voeck	itc
10	APS Marketing and Trading	m	Steve Norris	iou
11	Arizona Public Service Company	t	Mark W. Hackney	iou
12	Basin Electric Power Cooperative	t	Dan Klempel	muni
13	Basin Electric Power Cooperative	m	David Raatz	nd
14	Basin Electric Power Cooperative	g	Jason Doerr	muni
15	Bonneville Power Administration	d	Sydney D. Berwager	other
16	Bonneville Power Administration	g	Francis Halpin	fed
17	Bonneville Power Administration	m	Brenda Anderson	fed
18	Bonneville Power Administration	t	Barbara Rehman	fed
19	BP America Inc.	e	Jeanne Zaiontz	lind
20	California Department of Water Resources	g	William (Bill) Forsythe	fed
21	California ISO	i	Yakout Mansour	
22	Central Electric Power Cooperative	d	Arthur Fusco	muni
23	ChevronTexaco Energy Research and Technology	e	Carol Guthrie	sgen
24	Cleco Power, LLC	t	Cindy Guillot	iou
25	Comprehensive Energy Services	e	Jim Templeton	enduse
26	Conectiv Energy Supply, Inc.	g	Gloria Ogenyi	merc
27	Conectiv Energy Supply, Inc.	m	Gloria Ogenyi	iou
28	Consolidated Edison Company of New York,	t	Scott Butler	iou

**NORTH AMERICAN ENERGY STANDARDS BOARD MEMBERSHIP LIST  
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<b>Quadrant</b>	<b>Organization</b>	<b>Segment</b>	<b>Contact</b>	<b>Sub-Segment</b>
	Inc.			
29	Constellation Energy	g	Michael Gildea	merc
30	Consumers Energy Company	d	Andrew C. Dotterweich, Frank Johnson	iou
31	Coral Power, LLC	m	Robert Reilley, Paul Kerr	niou
32	Dairyland Power Cooperative	t	Chuck Callies	muni
33	Department of the Interior, Bureau of Reclamation	g	Dr. Karl Wunderlich	fed
34	Deseret Power Electric Co-op	g	Curt Winterfeld	muni
35	Dominion Energy Marketing, Inc.	g	Lou Oberski, Jalal Babik	iou
36	Duke Energy Americas, LLC (DEA)	g	Walt Yeager	iou
37	Duke Energy Corp.	d	Alan Pritchard	iou
38	Dynegy Power Marketing, Inc.	g	Barry Huddleston	merc
39	Edison Electric Institute	n	David Owens, Dave Dworzak, James P. Fama	N
40	Edison Mission Marketing & Trading, Inc.	g	William Roberts	merc
41	Electric Power Supply Association	m	Mark Bennett	at larg
42	Electric Reliability Council of Texas (ERCOT)	i	Sam R. Jones, Ray Giuliani, Bill Blevins	
43	ElectricCities of North Carolina (North Carolina Eastern Municipal Power Agency)	g	Gregory Locke	muni
44	Empire District Electric Company, The	t	Bary K. Warren	iou
45	Energy East Management Corporation	t	Marjorie Perlman	iou
46	Entergy Services, Inc.	t	Edward J. Davis, Narinder Saini	iou
47	Exelon Corporation - PECO Energy	d	John McCawley	iou
48	Exelon Generation - Power Team	m	Jack Crowley	iou
49	ExxonMobil Gas Marketing	e	Mark Schanzer	sgen
50	First Energy Service Company	d	Robert M. Martinko, Thomas C. Burgess	iou
51	FirstEnergy Solutions Corp.	m	Alfred G. Roth	iou
52	Florida Municipal Power Agency	g	Robert C. Williams	muni
53	Florida Municipal Power Agency	d	Steven H. McElhaney	muni
54	Florida Power & Light Company	m	Gerry Yupp, Raleigh Nobles	iou
55	Florida Power & Light Company	t	Marty Mennes	iou
56	Florida Reliability Coordinating Council	t	Linda D. Campbell	at large
57	Georgia Transmission Corporation	t	Patrick McGovern	muni
58	Hydro One Networks	t	Mark Graham	itc
59	Hydro – Quebec Transenergie	t	Victor Bissonnette	fed
60	Idaho Power Company	t	Tessia Park	iou
61	Imperial Irrigation District	m	Kim M. Kiener, Frank M. Barbera	muni
62	Imperial Irrigation District	t	Juan Carlos Sandoval, Javier Esparza	muni
63	Independent Electricity System Operator (IESO)	i	Ron Falsetti, David Short	
64	Indiana Muncpal Power Agency	g	Dick Foltz	muni

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<b>Quadrant</b>	<b>Organization</b>	<b>Segment</b>	<b>Contact</b>	<b>Sub-Segment</b>
65	Integrus Energy Services, Inc.	g	William Bourbonnais, Charles W. Severance, Neal Balu	iou
66	ISO New England, Inc.	i	Matthew F. Goldberg	
67	Lincoln Electric System	g	Douglas Bantam	muni
68	Luminant	m	Mike Grim	niou
69	Maryland Peoples Counsel	e	Seva Diakoparaskevas	
70	Michigan Electric Transmission Company LLC	t	Charles V. Waits	itc
71	Michigan Public Power Agency	d	James R. Nickel, Daniel E. Cooper	muni
72	MidAmerican Energy Company	m	Norman B. Stratton	iou
73	Midwest Independent Transmission System Operator	i	William (Bill) Phillips, Ed Skiba	
74	Midwest Reliability Organization	t	Shel Berg	at large
75	Missouri River Energy Services	d	Brian Zavesky	muni
76	Modesto Irrigation District	t	Roger Van Hoy	muni
77	National Association of Regulatory Utility Commissioners	e	Lou Ann Westerfield	reg
78	National Grid	t	Edward M. Kremzier	iou
79	National Rural Electric Cooperative Assoc.	d	Barry Lawson	muni/coop
80	Navigant Consulting, Inc.	m	Richard G. Smead	at large
81	New York Independent System Operator (NYISO)	i	Mark S. Lynch	
82	New York State Dept. of Public Service	e	William Heinrich	reg
83	New York State Reliability Council	d	P. Donald Raymond	at large
84	North American Electric Reliability Corporation	d	Donald M. Benjamin, Larry Kezele, Tom Vandervort	at large
85	North Carolina Electric Membership Corporation	d	David Beam	muni
86	North Carolina Electric Municipal Power Agency #1	m	Clay A. Norris	muni
87	North Carolina Electric Municipal Power Agency #1	d	Matt Schull	muni
88	Northeast Utilities Service Company	t	David Boguslawski, Calvin A. Bowie	iou
89	Northwestern Corporation	t	Mike Cashell	iou
90	NRG Energy, Inc.	m	Jennifer J. Vosburg	niou
91	Ohio Consumers' Counsel	e	Wilson Gonzalez	comres
92	Oncor	t	Ellis Rankin, Deborah McKeever	iou
93	Ontario Power Generation	g	Colin Anderson, David Barr	merc
94	Open Access Technology International, Inc.	e	Michehl Gent	at large
95	Open Access Technology International, Inc.	t	Paul R. Sorenson	at large
96	Otter Tail Power Company	t	Daryl Hanson, Larry Larson	iou
97	PacifiCorp	m	Edison G. Elizeh, John Apperson	iou
98	PacifiCorp	g	Greg Maxfield	iou

**NORTH AMERICAN ENERGY STANDARDS BOARD MEMBERSHIP LIST  
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<b>Quadrant</b>	<b>Organization</b>	<b>Segment</b>	<b>Contact</b>	<b>Sub-Segment</b>
99	PacifiCorp	t	Brian Weber	iou
100	PHI Power Delivery	t	Ken Gates	iou
101	PJM Interconnection	i	Alicia Daugherty	
102	Portland General Electric	m	Terri Peschka	iou
103	Portland General Electric	t	Frank Afranji	iou
104	Powerex Corp	m	Michael L McWilliams, Sharole Tylor	fed
105	PPL Electric Utilities Corporation	t	Ray Mammarella	iou
106	Progress Energy (Regulated)	m	James Eckelkamp	iou
107	Progress Energy	t	Nina M. McLaurin, Phillip W. Lewis	iou
108	PSEG Power LLC	g	Thomas M. Piascik	merc
109	PSEG Energy Resources and Trade LLC	m	James D. Hebson	iou
110	Public Service Company of New Mexico	m	Mark T. Klein	iou
111	Public Service Electric and Gas Company	d	Jeffrey C. Mueller	iou
112	Public Service Electric and Gas Company	t	Kenneth D. Brown	iou
113	Puget Sound Energy, Inc.	t	George Marshall, Bob Harshbarger	niou
114	Qualedi, Inc.	g	Stephen A. Morocco	at large
115	Reliant Energy Services	g	Gary A. Hidders	merc
116	Sacramento Municipal Utility District	d	Robert D. Schwermann	muni
117	Sacramento Municipal Utility District	g	TBA	muni
118	Salt River Project Agricultural Improvement and Power District	d	Wendy Weathers, Mark B. Bonsall	other
119	Salt River Project Agricultural Improvement and Power District	t	Steve Cobb	fed
120	Salt River Project Agricultural improvement and Power District	m	Mark S. Mitchell	fe
121	Seattle City Light	d	Marilynn Semro	muni
122	Seminole Electric Cooperative, Inc.	m	Trudy S. Novak	muni
123	Sierra Pacific Resources	t	Patricia Englin	iou
124	Sierra Pacific Resources	m	Sheryl Torrey	iou
125	South Carolina Electric & Gas Company	t	S. Porcher Stoney	iou
126	South Carolina Electric & Gas Company	m	Kevin Spitzform	iou
127	Southeastern Power Administration	g	Bob Goss	fed
128	Southern California Edison	t	Weston Williams	iou
129	Southern California Edison Co.	g	Tracy Bibb	iou
130	Southern Company Services, Inc.	d	Gary Rozier, Leonard Haynes, Greg Butrus	iou
131	Southern Company Services, Inc.	g	John Ciza	iou
132	Southern Company Services, Inc.	m	Joel Dison	iou
133	Southern Company Services, Inc.	t	R.D. (Dean) Ulch, John Lucas, JT Wood, James Y. Busbin	iou
134	Southwest Power Pool	i	Carl Monroe, Michael Desselle	

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<b>Quadrant</b>	<b>Organization</b>	<b>Segment</b>	<b>Contact</b>	<b>Sub-Segment</b>
135	Southwest Transmission Cooperative, Inc.	t	Larry D. Huff	muni
136	Southwestern Power Administration	t	Tracey Stewart	fed
137	SUEZ Energy Marketing NA, Inc.	m	Ken Lackey, Cesar Seymour	niou
138	Sungard	e	Andrew Tritch	at large
139	Tampa Electric Company	m	Gail M. McKaig	iou
140	Tenaska, Inc.	g	Scott Helyer	merc
141	Tennessee Valley Authority	d	Cindy Herron	other
142	Tennessee Valley Authority	g	Kathy York	fed
143	Tennessee Valley Authority	m	Clyde Harmon	fed
144	Tennessee Valley Authority	t	W. Terry Boston	fed
145	TranServ International, Inc.	i	Kevin Burns	
146	Tri-State Generation and Transmission Association, Inc.	t	Bruce Sembrick	muni
147	Tucson Electric Power Company	t	Raquel Aguilar, Judy Fregoso, Ed Beck	iou
148	Vermont Public Power Supply Authority	g	William J. Gallagher	muni
149	Western Area Power Administration	t	Mark Fidrych	fed
150	Western Area Power Administration	m	Jeffrey Ackerman	fed
151	Western Electricity Coordinating Council	t	Michael Wells, Louise McCarren	at large
152	We Energies (Wisconsin Electric)	d	Linda Horn	iou
153	We Energies (Wisconsin Electric)	g	James R. Keller	iou
154	Williams Power Company	g	Ron Mucci	at large
155	Wisconsin Public Power, Inc.	d	Mike Stuart	muni
156	Xcel Energy Inc.	m	David Lemmons	iou

**Retail Gas Quadrant:**

1	AGL Resources Inc.	d	Katrina Bond	
2	Allegro Development	s	Kimberly Page	
3	Baltimore Gas & Electric Company	d	Phil Precht	
4	Center Point Energy Minnegasco	su	Tracy Bridge	
5	Commerce Energy Group	s	Greg Lander	
6	Dominion Retail, Inc.	su	Richard A. Zollars	
7	Energy Services Group, Inc.	s	George Behr	
8	Exelon Energy	su	Sheree M. Petrone	
9	Indiana Office of Utility Consumer Counselor	e	Matthew Parsell	
10	Integrus Energy Group, Inc.	d	William Bourbonnais, Ken Thiry, Les Nishida	
11	International LNG Alliance	s	David Sweet	
12	Interstate Gas Supply	su	Elizabeth Clothier	
13	Latitude Technologies	s	Leigh Spangler	
14	National Fuel Gas Distribution Corporation	d	Mike Novak	

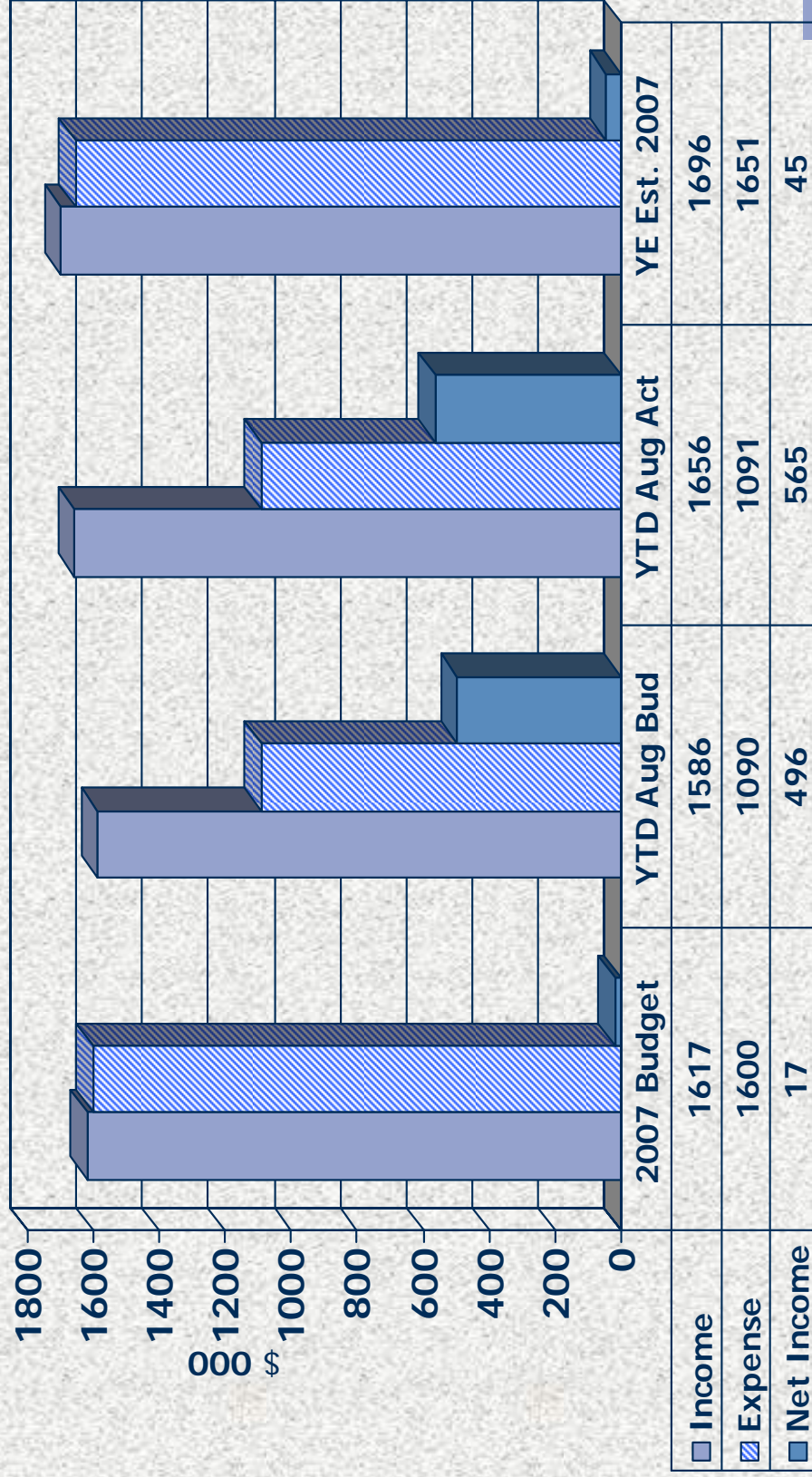
**NORTH AMERICAN ENERGY STANDARDS BOARD MEMBERSHIP LIST  
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<b>Quadrant</b>	<b>Organization</b>	<b>Segment</b>	<b>Contact</b>	<b>Sub-Segment</b>
15	Niagara Mohawk	d	James Dillon	
16	Northern Indiana Public Service Company (NiSource, Inc.)	d	Mark T. Maassel	
17	Ohio Consumer's Counsel	e	Bruce M. Hayes	
18	Pennsylvania Office of Consumer Advocate	e	Tanya J. McCloskey	
19	Philadelphia Gas Works	d	Joe Stengel, Craig White	
20	Public Service Electric & Gas Company	d	Terrence Moran	
21	Sprague Energy Corp.	su	Kathy Fudali	
22	Systrends USA	s	Dave Darnell	
23	UBS Energy LLC	su	Suzanne Calcagno	
24	UGI Utilities, Inc.	d	Paul Szykman	
25	Xcel Energy	d	Don Basler	

# North American Energy Standards Board

## Board of Directors Meeting – 9-27-07

As of August 2007 Accrual Based Income and Expenses





## North American Energy Standards Board

1301 Fannin, Suite 2350, Houston, Texas 77002  
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September 14, 2007

**TO:** NAESB Board of Directors  
**FROM:** Rae McQuade, Darla Wishart  
**RE:** NAESB Financial Report

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### Key financial highlights:

- **December 14, 2006:** The Board of Directors approved the 2006 budget: \$1,616,920 for revenues to be collected in 2007 based primarily on 2006-7 dues collections, and \$1,599,647.00 for expenses expected in 2007, with an expected net income of \$17,273.00.
- **YE December 31, 2006:** Total assets and total liabilities and equity for the yearend 2006 were \$864,810.76. Accounts Receivables related to outstanding membership dues were \$209,000, of which \$15,000 is 90 days or more in arrears, \$148,500 is 60 days in arrears and \$45,500 is 30 days or less in arrears. Our net income year-end is \$95,288.34 (Expenses \$1,489,295.97 and net revenue of \$1,584,584.31). Compared to this period last year, we have a net income increase of \$135,656 (expenses were \$95,624 lower in 2006 YTD and revenues were \$40,033 higher YTD). Our expenses are 5.8% lower than budgeted for YTD (\$1,489,295.97 actual compared to \$1,581,015.00 budgeted), which is offset by revenues being 3.3% lower (\$1,584,584.31 actual to \$1,639,100 budgeted). As such, the net income is 39% higher than budgeted – \$95,288.34 actual compared to \$58,085.00 budgeted. On a cash basis, we have an ending balance as of December 31 of \$607,144.
- **January 31, 2007:** Total assets and total liabilities and equity are \$664,333.83. Accounts Receivables related to outstanding membership dues were \$125,500, of which \$20,000 is 90 days or more in arrears, \$10,000 is 60 to 90 days in arrears, \$65,000 is 30-60 days in arrears and \$30,500 is 30 days or less in arrears. Our net income year-to-date is \$906,745.87 (Expenses \$206,228.59 and net revenue of \$1,112,974.46). Compared to this period last year, we have a net income decrease of \$45,134 (expenses were \$18,557 higher for this period YTD compared to 2006 and revenues were \$26,577 lower). Our expenses are 2.5% lower than budgeted for YTD (\$206,228.59 actual compared to \$211,474.37 budgeted), which is augmented by revenues being 2.3% higher (\$1,112,974.46 actual to \$1,087,993.40 budgeted). As such, the net income is 3.4% higher than budgeted – \$906,745.87 actual compared to \$876,519.03 –budgeted – a net gain of \$30,226.84. On a cash basis, we have an ending balance as of January 31 of \$491,591.
- **February 28, 2007:** Total assets and total liabilities and equity are \$639,370.26. Accounts Receivables related to outstanding membership dues were \$185,000, of which \$25,000 is 90 days or more in arrears, \$60,000 is 60 to 90 days in arrears, \$10,000 is 30-60 days in arrears and \$90,000 is 30 days or less in arrears. Our net income year-to-date is \$862,438.79 (Expenses \$321,016.97 and net revenue of \$1,183,455.76). Compared to this period last year, we have a net income increase of \$36,389 (expenses were \$1,867 lower for this period YTD compared to 2006 and revenues were \$34,522 higher). Our expenses are 5.2% lower than budgeted for YTD (\$321,016.97 actual compared to \$338,543.70 budgeted), which is augmented by revenues being 12.1% higher (\$1,183,455.76 actual to \$1,107,778.40 budgeted). As such, the net income is 3.4% higher than budgeted – \$862,438.79 actual compared to \$769,254.70 –budgeted – a net gain of \$93,184.09. On a cash basis, we have an ending balance as of February 28 of \$409,688.
- **March 31, 2007:** Total assets and total liabilities and equity are \$676,748.78. Accounts Receivables related to outstanding membership dues were \$220,000, of which \$40,000 is 90 days or more in arrears, \$10,000 is 60 to 90 days in arrears, \$10,000 is 30-60 days in arrears and \$160,000 is 30 days or less in arrears. Our net income year-to-date is \$844,342.95 (Expenses \$443,845.94 and net revenue of \$1,288,188.89). Compared to this period last year, we have a net income increase of \$22,569 (expenses were \$3,064 lower for this period YTD compared to 2006 and revenues were \$19,532 higher). Our expenses are 3.6% lower than budgeted for YTD (\$443,845.94 actual compared to \$460,313.03 budgeted), which is augmented by revenues being 4.8% higher (\$1,288,188.89 actual to \$1,241,313.40 budgeted). As such, the net income is 8.1% higher than budgeted – \$844,342.95 actual compared to \$781,000.37 –budgeted – a net gain of \$63,342.58. On a cash basis, we have an ending balance as of March 31 of \$409,997.



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- **April 30, 2007:** Total assets and total liabilities and equity are \$594,109.58. Accounts Receivables related to outstanding membership dues were \$125,500, of which \$30,000 is 90 days or more in arrears, \$10,000 is 60 to 90 days in arrears, \$5,000 is 30-60 days in arrears and \$80,500 is 30 days or less in arrears. Our net income year-to-date is \$760,636.81, (Expenses \$570,143.56 and net revenue of \$1,330,780.37). Compared to this period last year, we have a net income increase of \$10,257, (expenses were \$13,541 higher for this period YTD compared to 2006 and revenues were \$23,797 higher). Our expenses are 2.1% lower than budgeted for YTD, (\$570,143.56 actual compared to \$582,252.36 budgeted), which is augmented by revenues being 2.6% higher, (\$1,330,780.37 actual to \$1,297,348.40 budgeted). As such, the net income is 6.4% higher than budgeted – \$760,636.81 actual compared to \$715,096.04 –budgeted – a net gain of \$45,540.77. On a cash basis, we have an ending balance as of April 30 of \$424,427.
- **May 31, 2007:** Total assets and total liabilities and equity are \$1,101,266.97. Accounts Receivables related to outstanding membership dues were \$586,500, of which \$20,000 is 90 days or more in arrears, \$15,000 is 60 to 90 days in arrears, \$30,500 is 30-60 days in arrears and \$521,000 is 30 days or less in arrears. Our net income year-to-date is \$876,541.10, (Expenses \$694,692.87 and net revenue of \$1,574,233.97). Compared to this period last year, we have a net income increase of \$51,998, (expenses were \$28,391 higher for this period YTD compared to 2006 and revenues were \$80,389 higher). Our expenses are 2.5% lower than budgeted for YTD, (\$694,692.87 actual compared to \$712,191.69 budgeted), which is augmented by revenues being 5.7% higher, (\$1,574,233.97 actual to \$1,489,633.40 budgeted). As such, the net income is 13.1% higher than budgeted – \$879,541.10 actual compared to \$777,441.71 –budgeted – a net gain of \$102,099.39. On a cash basis, we have an ending balance as of May 31 of \$463,016.
- **June 30, 2007:** Total assets and total liabilities and equity are \$1,013,087.29. Accounts Receivables related to outstanding membership dues were \$316,000, of which \$30,000 is 90 days or more in arrears, \$5,000 is 60 to 90 days in arrears, \$25,500 is 30-60 days in arrears and \$255,500 is 30 days or less in arrears. Our net income year-to-date is \$771,463.69 (Expenses \$815,821.41 and net revenue of \$1,587,285.10). Compared to this period last year, we have a net income increase of \$14,277, (expenses were \$30,316 higher for this period YTD compared to 2006 and revenues were \$44,594 higher). Our expenses are 2.7% lower than budgeted for YTD, (\$815,821.41 actual compared to \$838,731.02 budgeted), which is augmented by revenues being 4.1% higher, (\$1,587,285.10 actual to \$1,525,501.73 budgeted). As such, the net income is 12.3% higher than budgeted – \$771,463.69 actual compared to \$686,770.71 budgeted – a net gain of \$84,692.98. On a cash basis, we have an ending balance as of month-end of \$662,526.
- **July 31, 2007:** Total assets and total liabilities and equity are \$1,101,266.97. Accounts Receivables related to outstanding membership dues were \$216,000, of which \$20,500 is 90 days or more in arrears, \$10,000 is 60 to 90 days in arrears, \$125,500 is 30-60 days in arrears and \$60,000 is 30 days or less in arrears. Our net income year-to-date is \$634,698.67 (Expenses \$960,144.06 and net revenue of \$1,594,842.73). Compared to this period last year, we have a net income increase of \$14,058, (expenses were \$45,380 higher for this period YTD compared to 2006 and revenues were \$59,438 higher). Our expenses are 0.5% lower than budgeted for YTD, (\$960,144.06 actual compared to \$964,920.35 budgeted), which is augmented by revenues being 3.3% higher, (\$1,594,842.73 actual to \$1,543,286.73 budgeted). As such, the net income is 9.7% higher than budgeted – \$634,698.67 actual compared to \$578,366.38 budgeted – a net gain of \$56,332.29. On a cash basis, we have an ending balance as of month-end of \$611,875.
- **August 30, 2007:** Total assets and total liabilities and equity are \$955,203.57. Accounts Receivables related to outstanding membership dues were \$331,500, of which \$10,500 is 90 days or more in arrears, \$15,000 is 60 to 90 days in arrears, \$90,500 is 30-60 days in arrears and \$215,500 is 30 days or less in arrears. Our net income year-to-date is \$564,853.17 (Expenses \$1,090,849 and net revenue of \$1,655,702). Compared to this period last year, we have a net income increase of \$19,327, (Expenses \$1,017,010 and net revenue of \$1,562,536 for the same YTD period in 2006). Our expenses virtually flat compared to budget YTD, (\$1,090,848.82 actual to \$1,089,839.68 budgeted), which is augmented by revenues being 4.4% higher, (\$1,655,701.99 actual to \$1,586,155.08 budgeted). As such, the net income is 13.8% higher than budgeted – \$564,853.17 actual compared to \$496,315.40 budgeted – a net gain of \$68,537.77. On a cash basis, we have an ending balance as of month-end of \$ 568,128.



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- **September 30, 2007:** The financial review by Dishongh, Jankowski and Eubank PC was completed in August and we should have the report submitted to the office and to the NAESB Board officers in late September or early October. no adverse findings have been reported.
- **November 15, 2007:** The IRS 990m should be filed by November 15 after preparation by Dishongh, Jankowski and Eubank PC.

## MEETING STATISTICS

Month	Event	WEQ	WGQ	Retail	Joint	Board
January	12 meetings/54 hours	5/22	3/15	4/17		
	14 conf. calls/41 hours	8/22	2/6	3/12	1/1	
February	13 meetings/62.5 hours	7/35	3/15.5	1/5	2/7	
	7 conf. calls/23.5 hours	3/10	1/4	3/9.5		
March	15 meetings/64.5 hours	7/34	3/17	0	1/5	4/8.5
	13 conf. calls/35.5 hours	9/25.5	0	1/5	3/5	
April	13 meetings/71 hours	8/43	3/18	0	2/10	
	2 conf. calls/4 hours	0	0	0	2/4	
May	19 meetings/99 hours	12/64	3/16	3/14	1/5	
	15 conf. calls/40 hours	9/27	1/3	1/3	4/7	
June	15 meetings/72.5 hours	7/38	3/18	1/2	2/10	2/4.5
	10 conf. calls/33 hours	8/27	0	2/6	0	0
July	20 meetings/110 hours	10/54	3/16	3/17	4/23	
	9 conf. calls/21 hours	6/17	0	1/1	2/3	
August	21 meetings/114 hours	11/60	6/31	0	4/23	
	9 conf. calls/22.5 hours	7/15.5	0	1/3	1/4	
<b>Total</b>	<b>128 meetings/647.5 hours</b>	<b>67/350</b>	<b>27/146.5</b>	<b>12/55</b>	<b>16/83</b>	<b>6/13</b>
	<b>77 conf calls/218.5 hours</b>	<b>48/142</b>	<b>4/13</b>	<b>12/39.5</b>	<b>13/24</b>	<b>0</b>



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## PRODUCT ACCESS

- **May 17, 2006:** The [copyright policy and list of companies](#) with authorized access to our standards is prepared monthly and was sent to all members and interested trade associations. It is updated monthly.
- **September 1, 2007:** The copyright report as of September 1, 2007 is posted on the [web site](#). Statistics for purchases of standards are maintained monthly and can be seen below as of September 1, 2007.

### Purchases of NAESB Products as of September 1, 2007

Product	J	F	M	A	M	J	J	A	S	O	N	D	Total
NAESB Home Page Access for Password Protected Area (\$3500)	1	0	0	0	0	0	0	0					1
NAESB WGQ / REQ / RGQ Internet Electronic Transport Manual, Version 1.0 (\$300)	0	0	1	0	0	0	0	0					1
WGQ Printed NAESB Business Practice Standards Booklet (1 of 2 or 2 of 2) (Version 1.7) (\$100)	0	0	4	2	0	0	0	0					6
WGQ Printed NAESB Business Practice Standards Booklet (1 of 2 or 2 of 2) (Version 1.8) (\$100)	0	1	2	6	0	0	1	0					10
Retail Base Contract for Sales/Purchase of Natural Gas/Electricity (\$50)	0	1	0	3	3	2	1	2					12
WGQ Base Contract for Sales/Purchases of Natural Gas/FTAA/OBA (Version 1.7) (\$50 ea)	0	0	0	0	0	2	0	0					2
WGQ Base Contract for Sales/Purchases of Natural Gas/FTAA/OBA (Version 1.8) (\$50 ea)	13	17	11	7	4	11	5	1					69
WGQ Electronic CD-Rom of Standards Manuals (Versions other than 1.7) (\$200)	0	1	2	1	0	0	0	0					4
WGQ Electronic CD-Rom of Standards Manuals (Version 1.7) (\$150/\$300)	5	11	1	3	0	0	0	0					20
WGQ Electronic CD-Rom of Standards Manuals (Version 1.8) (\$150/\$300)	8	1	6	1	1	1	3	2					23
WEQ Printed NAESB Business Practice Standards Booklet (\$100)	0	1	0	1	0	0	0	0					2
WEQ Electronic CD-Rom of Standards Manuals (\$150/\$300)	0	2	2	1	0	0	0	0					5
NAESB WGQ Contracts Course CD-Rom	0	0	0	0	0	0	0	0					0
NAESB WGQ Version 1.8 (Advanced Release of Final Actions) (\$50)	0	0	0	0	0	0	0	0					0
Printed REQ/RGQ Model Business Practices Booklet (\$100)	0	0	0	0	0	0	0	0					0
NAESB REQ/RGQ Model Business Practices CD-Rom (\$150/\$300)	0	0	0	0	0	0	0	0					0
<b>Total</b>	<b>27</b>	<b>35</b>	<b>29</b>	<b>25</b>	<b>8</b>	<b>16</b>	<b>10</b>	<b>5</b>					<b>155</b>



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FINANCIAL REPORT YEAR-TO-DATE 2007 – ACCRUAL BASED, AS OF AUGUST 30, 2007

## BALANCE SHEET

Assets	
Current Assets	\$572,241.03
Accounts Receivable	\$331,500.00
Fixed Assets	\$41,184.60
Other Assets	\$10,277.94
Total Assets	<u>\$955,203.57</u>
Liability & Equity	
Deferred Revenue	\$640,625.03
Accounts Payable	\$26,263.48
Retained Earnings	(\$276,538.11)
Net Income	\$564,853.17
Total Liability and Equity	<u>\$955,203.57</u>

## INCOME AND EXPENSE

Income	\$1,655,701.99
Expense	<u>\$1,090,848.82</u>
Net Income	<u>\$564,853.17</u>

## INCOME AND EXPENSES TO BUDGET - YTD

2007 YTD Budget for Income	\$1,586,155.08
Income Variance	\$69,546.91
2007 YTD Budget for Expenses	\$1,089,839.68
Expenses Variance	(\$1,009.14)
Net Income Variance	\$68,537.77

## YEAR END ANALYSIS

2007 Budget	\$1,616,920.00
Revenue YTD Actual	\$1,655,701.99
Remaining Revenue Estimated through YE	\$40,000.00
Estimated YE Revenue	\$1,695,701.99
Expenses YTD Actual	\$1,090,848.82
Remaining Expenses Estimated through YE	\$560,000.00
Estimated YE Expenses	\$1,650,848.82
Difference - Revenue - Expenses	\$44,853.17

## CASH BASIS ANALYSIS

Beginning Balance 1-1-07	\$607,142
Total Cash Income	\$1,076,290
Total Costs	\$1,115,304
Ending Balance	\$568,128

## ACCOUNTS RECEIVABLE ANALYSIS

Accounts Receivable	\$331,500
Items 90 Days or more Outstanding	\$10,500
Items 60 Days Outstanding	\$15,000
Items 30 Days Outstanding	\$90,500
Items Less Than 30 Days Outstanding	\$215,500