

From: David\_Koogler@Dom.com  
Sent: Monday, January 30, 2006 9:09 AM  
To: wbourbo@wpsr.com; ruth.c.kiselewich@bge.com  
Cc: Cargas, Jim; Mary\_Edwards@dom.com  
Subject: NAESB draft Advisory Council discussion points

Importance: High

Bill:

Sorry I didn't get this to you on Friday. Attached is an edited version of the outline you had drafted for the 2-11-06 Advisory Council meeting. Mary Edwards (of my staff and EC member) and I made some changes to your draft outline, and we have shared our revisions with Ruth Kiselewich. The attached revised outline of discussion points also includes input and edits from Ruth.

We agree that the discussion should first provide some background regarding the decline in membership of the retail quadrants, and summarize action taken by the Board last year to (1) define our scope of work and (2) to study the structure of the REQ and RGQ in the context of the future strategic direction of the two retail quadrants. Then, we envision something of a brainstorming session with the Council, where ideas are suggested for future retail quadrant work. The outline will include a few ideas to get the discussion going. Finally, we thought we should discuss the merits of the retail quadrants moving away from developing generic model business practices to defining "best practices." This will get more companies engaged in REQ/RGQ activities out of concern that their practices may not be recognized as "best."

Look forward to our call on Tuesday. I've invited Mary Edwards to join us for our call.

David

(See attached file: One page document for RQ Strategic Planning.doc)

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NAESB Advisory Committee Meeting  
February 11, 2006  
Strategic Planning Retail Quadrant Future  
DRAFT AGENDA

1. Status of NAESB Retail Quadrant Membership

Retail Electric Quadrant 27 Member (down 44% since 2002)  
Retail Gas Quadrant 31 Members (down 26% since 2003)

Note: Bylaw Requirement: minimum of 40 members in each quadrant

2. History of Retail Quadrant Scope of Work and Plan completions

During the June 22, 2005, NAESB Board of Directors meeting, a broad consensus of the Directors, for the Retail Quadrants, agreed that the retail quadrants should develop work products relevant to the entire retail community in both competitive and non-competitive markets and that the Annual Plans should be modified to reflect this direction.

3. Review December 2005 Board Action

The Board of Directors voted to delay any restructuring of the Retail Quadrants at this time and allow the completion of the Retail Quadrants' original work plan. Also, the Retail Structure Review Committee would complete a strategic planning exercise in 2006 to determine the direction of the two retail quadrants and complete a review of the need for structural changes to the two Retail Quadrants in 2006.

4. Ideas and suggestions for increasing Retail Quadrant membership and active involvement

- Address processes that would appeal to states that are restructured and those states that are not, such as
  - ◆ Load profiling
  - ◆ Communications and data exchange between RTOs and EDCs
  - ◆ Access to customer meter data
  - ◆ Renewable energy programs and requirements
  - ◆ Net metering
  - ◆ Advisory Committee ideas???
- Shift focus from development of generic "Model Business Practices" to development of "Best Practices"
- Other?

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Strategic Planning.doc

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