



North American Energy Standards Board

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Home Page: www.naesb.org

via email

TO: NAESB Resources Committee, Managing Committee, and Retail Structure Review Committee (RSRC) Members; and Posting for Interested Parties

FROM: James Cargas, NAESB Deputy Director

RE: Notes from Resources Committee Conference Call on November 9, 2005

DATE: November 11, 2005

Dear Resources Committee, RSRC, and Managing Committee Members,

A Resources Committee conference call was held on November 9, 2005. The previous meeting, on September 22nd, was cancelled at the request of the Chair due to the hurricane Rita evacuation of Houston. The subsequent conference call, on October 20th, was cancelled at the Chair's request. The following notes and assignments resulted from the meeting.

Resources Committee: Wednesday, November 9, 2005

- Administrative:
- Mr. Cargas reviewed the anti-trust warning and took roll-call. The draft agenda was adopted by consensus.
- Status Towards 2005 Goal:
- The Committee's progress is at net 13 new members.
 - New members since last call [3]: Williams Power (WEQ, Generation, At-Large), Cimarex Energy Co. (WGQ, Producer), and Ameren Services (WEQ, Marketer/Broker, IOU affiliate).
 - Subscriptions to Home Page Access since last call [1]: The Energy Authority.
 - Resignations since last call [8]: Detroit Edison Co. (REQ, Distribution), American Electric Power (WEQ, Distribution, IOU), Columbus Southern Power Co. (WEQ, Generation, Merchant), Foley & Lardner LLP (REQ, Services), Hydro One Networks (WEQ, Transmission, ITC), Shell Energy (RGQ, Supplier), Arkansas Electric Coop. (WEQ, Generation, Muni.), and KeySpan Energy Delivery (RGQ, Distribution).
 - Exelon Energy decided to not resign their RGQ, Supplier membership.
 - Mr. Cargas provided a report on the results of recent exit interviews. Several former members will be contacted again with assistance of APPA to gauge interest in re-joining.
- Status Reports on Follow Up Calls:
- Mr. Hebensteit, Ms. Ogenyi, Mr. Brown and Mr. Cargas provided updates on their follow up calls to prospective members.
- LNG Outreach:
- A discussion was held on the impact amendments to the WGQ Base Contract and Part B gas quality standards may have on the emerging American LNG industry. It was concluded that those issues could generate interest in membership.
 - Mr. Cargas can draft a membership letter to prospective LNG members, provided Committee members assist by providing contact information.
 - WGQ members will be approached to make follow up calls.



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- End-User Outreach:
- The end-user letter and materials went out to 87 prospective members on Aug. 29. Thus far only Ms. Ogenyi and Mr. Haynes have offered to conduct follow up calls.
- Retail Quadrant Outreach & RSRC Coordination:
- A discussion was held on efforts in Pennsylvania to revitalize their deregulation efforts and make adjustments where necessary. The PUC will hold hearings during the next few months.
 - The fact that deregulated states are not contiguous was also discussed. This has the effect of reducing the need for NAESB to develop cross-border or cross-market national or regional retail business practices. The state PUCs are currently providing any needed intra-state MBPs.
 - It was concluded that retail members must make the follow up calls for them to be effective. Resources members will make another pitch to them at the upcoming WEQ Leadership (Dec. 12), Board (Dec. 13) and EC (Nov. 29, Nov. 30, Dec. 1) meetings. The size of the Resources Committee needs to be increased substantially.
 - The Board and EC presentations could benefit from some trend analysis projecting NAESB's future.
 - For the time being, working on requests of non-members like Wal-Mart, JC Penney and Energy Window still benefits the organization since they are attending and contributing to NAESB's body of business practices. It is hoped that they consider remaining active and joining after completing their current efforts.
 - Requesting additional assistance from NEMA in reaching their vendors was discussed.
 - Mr. Bourbonnais provided an update on the Retail Structure Review Committee's (RSRC) efforts to increase retail membership. Their next call is Mon., Nov. 21.
- Other Business
- Ms. Ogenyi thanked Mr. Cargas for his work compiling the testimonials.

Action Items:

- Action Items:
- Committee members will continue to place follow up calls to prospective members assigned to them.
 - Mr. Cargas will contact APPA regarding resignations of their members.
 - Mr. Cargas will draft a membership letter to prospective LNG members.
 - Committee members will provide contact information for prospective LNG members to the NAESB Office.
 - Ms. Ogenyi, Mr. Hebenstreit and Mr. Cargas will develop a presentation showing membership trends and projections.
 - Ms. Ogenyi and Mr. Brown will make presentations at the upcoming Leadership, Board and EC meetings with the goal of increasing the Resources Committee size to make follow up calls.



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Attendance:

	<u>Name:</u>		<u>Organization:</u>	<u>Comte. Member:</u>
1	Scott	Brown	Exelon	Yes, Vice Chair
2	Bill	Bourbonnais	WPS Resources Corporation	
3	James	Cargas	NAESB	Deputy Director
4	Bill	Hebenstreit	El Paso Production Company	Yes
5	Michael	Novak	National Fuel	Yes
6	Gloria	Ogenyi	Conectiv	Yes, Chair

Upcoming Conference Calls:

- Monday, December 5th at 1:00pm Central (2:00pm Eastern)
- Thursday, January 12th at 1:00pm Central (2:00pm Eastern)