



8760 Inc.

July 8, 2002

Ms. Rae N. McQuade
Executive Director, North American Energy Standards Board
1100 Louisiana, Suite 3625
Houston, TX 77002
Via Facsimile: (713) 356-0060

Dear Rae:

As you know 8760, Inc. has been actively participating in the ongoing formation meetings for the Wholesale Electric Quadrant (WEQ) of the North American Energy Standards Board (NAESB). I am pleased with the steady progress to date and look forward to the successful formation of the WEQ quadrant. However, there is a potentially serious issue surrounding representation of companies in the services sector which I would like to bring to your attention.

The fundamental tenets of NAESB include the concepts of inclusivity and representation from all participants in the industry. While I realize there is no specific "services" segment proposed for the WEQ (nor am I necessarily asking for one), it is imperative that services companies have the ability to be represented in at least one segment in the WEQ. This representation includes the ability to run for - and serve if elected - as a WEQ member on the Executive Committee (EC) and/or Board of Directors (Board).

While I do not have any specific objection to sub-segments, if the sub-segmentation model acts to exclude services companies by allocating all potential EC and Board seats to other sub-segments this could act to exclude services companies from EC or Board representation in *any* of the WEQ segments. This would clearly result in a less than ideal outcome and would in all likelihood be inconsistent with the NAESB bylaws.

I look forward to continued work within the WEQ formation group and am confident this issue can be addressed, whether a sub-segment model is adopted or not. (Reserving a slot or two for "at-large" candidates within a segment would seem a simple method of avoiding this issue, but I remain open to other solutions.) Thank you in advance for your consideration of this issue.

3125 Independence Drive, Suite 200 Birmingham, AL 35209 www.8760.com
Toll Free: 1-877-507-8760 Tel: 205-802-7569 Fax: 205-802-7669

Empowering E-Commerce Solutions



8760 Inc.

Sincerely,

James H. Buccigross
Vice-President, Energy

Cc: First class mail
William Boswell, NAESB Chairman of the Board

3125 Independence Drive, Suite 200 Birmingham, AL 35209 www.8760.com
Toll Free: 1-877-507-8760 Tel: 205-802-7569 Fax: 205-802-7669

Empowering E-Commerce Solutions