

To: Business Practices Subcommittee Chairs

From: Information Requirements Subcommittee

Date: August 29, 1997

Re: Business Practice Issues surrounding Request No. R97011

At the Information Requirements Meeting on August 18, 1997, request no. R97011 was discussed. The request asks that the data element "Bidder Company Code" on the UPPD Final Disposition document (Standard No. 5.4.12) be moved to the detail level of the document to allow the transmission of multiple Bidder Company Codes in the event of multiple winning bids.

During discussion of the request, the primary issue which arose surrounded the use of the UPPD Final Disposition document and what information it would convey to the Pre-arranged releasing shipper and pre-arranged bidder. As these represent business practice issues, the IR Subcommittee approved a motion to request clarification from the BPS on these issues before further discussion of the request.

The Technical Implementation of Business Process for this document states the following: "The Final Disposition transaction tells the releasing shipper if the deal was awarded, if it was awarded to the pre-arranged bidder or a subsequent bidder or if it was not awarded and the reason why. It tells the replacement shipper the status of the deal and informs the replacement shipper of the new contract number under which the replacement shipper may transact business."

The primary business practice issues which IR needs clarification on is as follows:

Under what circumstances is the winning bidder (including, if applicable, multiple winning bidders) identified on Final Disposition documents sent to the parties? Under various circumstances, what parties receive what information via the Final Disposition?

Sub issues raised at the IR meeting were as follows:

- If the pre-arranged bidder is subsequently out bid, is the new winning bidder identified in the Final Disposition sent to the releasing shipper? In the same situation, is the new winning bidder identified in the Final Disposition sent to the pre-arranged bidder?
- In the case where there are multiple winning bids, are all winning bidders identified in the Final Disposition sent to the releasing shipper? In the same situation, are any or all winning bidders identified in the Final Disposition sent to the pre-arranged bidder?
- Is a Final Disposition sent to a replacement shipper who was not the pre-arranged bidder? What information is conveyed to whom in the event of multiple winning bids?

The IR Subcommittee will await the BPS discussion on these matters and thanks the BPS in advance for any clarification offered.